



## **Memorandum of Understanding Signed Between IWTGC and VSNL International**

### **New agreement marks a significant step in the successful implementation of the Infinity West Africa fiber optic submarine cable system**

**New York and Singapore, April 25, 2007** -- Infinity Worldwide Telecommunications Group of Companies (IWTGC) (Infinity) and VSNL International Pte Ltd. ("VSNL International"), the international arm of Videsh Sanchar Nigam Limited (NYSE: VSL), have executed a Memorandum of Understanding (MOU) as a first step towards VSNL International assisting IWTGC in its West Africa fiber optic submarine cable project.

IWTGC plans to deploy telecommunications services in West Africa using an international and regional integrated fiber optic system and wireless broadband network with an initial estimated cost of over \$750 M USD to be privately financed. The system will be operated under the principals of Open Access and will offer its services to all licensed service providers as well as enterprises and consumers on a non-discriminatory basis.

Vinod Kumar, Managing Director and President of VSNL International indicated, "Infinity's stated goal of constructing and operating a cable system along the west coast of Africa is important to the region and I, personally, would like to see them succeed in this endeavor. VSNL International is pleased to assist Infinity by leveraging its expertise in designing and operating large submarine cable systems as well as providing seamless global connectivity using its extensive cable assets."

The Infinity system will significantly increase broadband penetration among users and offer service providers and enterprises total regional connectivity and an international gateway to the World-Wide-Web and major cities around the world. The Infinity system will also greatly contribute to reducing the digital divide currently prevailing in West Africa by bringing desperately needed, increased and diversified capacity to supplement and provide more security to the West African traffic carried on the existing cable system and satellites.

Bob Woog, Chief Operating Officer of Infinity added, "The relationship between Infinity and VSNL International will allow us to offer our customers in West and Central Africa access to the world using, where possible, the VSNL International global network. The world's telecommunications markets are now within our reach from day one." He further added, "Our developing relationship with VSNL International is likely to be fundamental in the rapid implementation of this critical project for the African continent."

#### **About VSNL International:**

VSNL International, the international arm of Videsh Sanchar Nigam Limited ("VSNL") (NYSE: VSL), is a leading global communications service provider offering a comprehensive portfolio of next-generation Carrier and Enterprise solutions, including Voice, Mobile, Data and Ethernet.

VSNL International owns and operates one of the world's largest international mobile, voice and data networks providing global reach to over 240 countries and territories. In addition, VSNL International owns the world's largest designed global backbone capacity network, spanning across 4 continents and comprises of major ownership in 206,356km of terrestrial network fibre-optic networks and sub-sea cables. It is also one of the largest carriers of wholesale voice globally.



**VSNL**INTERNATIONAL™

VSNL and VSNL International are a part of the Tata Group, a \$22 billion global conglomerate comprising 93 operating companies. VSNL International is headquartered in Singapore with regional offices in the North America, Europe and Asia Pacific.

Visit us at [www.vsnlinternational.com](http://www.vsnlinternational.com) or our parent company, VSNL, at [www.vsnl.in](http://www.vsnl.in)

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**About IWTGC:**

IWTGC, headquartered in New York City, USA, was established in 2003 to bring high speed connectivity and state-of-the-art IP applications to the West African region. IWTGC was founded by West Africans who have migrated to the United States and now wish to bring the same network capabilities to their homeland as are presently enjoyed in the US, Europe, and Asia. IWTGC has formulated detailed implementation plans to convert the founders' vision to reality. ([www.iwtgc.com](http://www.iwtgc.com)).

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